There is no better way to purchase turf equipment.
Build your reputation with dependable commercial mowers made by the worlds’-leading manufacturer of compact equipment.
Kubota Turf Programs

Our programs are designed with lawn-care professionals in mind. Saving money with our Fleet Programs or providing Loaners through our Ever-Go Program are just a few ways we want to partner with you to make your business more successful.

Kubota’s Lineup of Turf Programs:

› KUBOTA FLEET PROGRAM
› EVER-GO LOANER PROGRAM
› STARTER FLEET PROGRAM
› THANK YOU FOR YOUR SERVICE
› SEASONAL PAYMENT OPTIONS
› ORANGE PROTECTION PROGRAM
› KUBOTA LEASING OPTIONS
› KTAC INSURANCE
Purchasing Kubota Turf Equipment is Now More Rewarding than Ever Before.

› Kubota’s Fleet program is designed for commercial customers of all sizes, making them eligible for a fleet discount with the purchase of just ONE unit.*

› Qualifications: Customer must qualify as commercial user by giving one of the following:
  › Starter Fleet: Provide a business card and a picture of a truck & trailer
  › Official FEIN documentation, business license OR tax documentation
  › National Hispanic Landscape Alliance (NHLA) Membership ID Card.
  › National Association of Landscape Professionals (NALP) Starter Fleet Membership ID Card.

› Greater discounts are available with additional equipment purchases.**

› Kubota will also take into consideration your previous Kubota purchases in the last 365 days for all tier level qualification.***

THE MORE YOUR BUSINESS GROWS, THE MORE YOU SAVE!

<table>
<thead>
<tr>
<th>ELIGIBLE EQUIPMENT</th>
<th>STARTER FLEET</th>
<th>STANDARD 1 UNIT</th>
<th>PREMIUM 2-6 UNITS</th>
<th>ELITE 7+ UNITS</th>
</tr>
</thead>
<tbody>
<tr>
<td>W (21&quot;)</td>
<td>$50</td>
<td>$50</td>
<td>$50</td>
<td>$50</td>
</tr>
<tr>
<td>W (36&quot;-52&quot;)</td>
<td>$200</td>
<td>$250</td>
<td>$350</td>
<td>$400</td>
</tr>
<tr>
<td>Z400 ALL</td>
<td>$375</td>
<td>$500</td>
<td>$650</td>
<td>$800</td>
</tr>
<tr>
<td>SZ ALL</td>
<td>$450</td>
<td>$600</td>
<td>$750</td>
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<tr>
<td>Z700 ALL</td>
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<td>$750</td>
<td>$1,000</td>
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<tr>
<td>ZG200 / ZG300</td>
<td>$450</td>
<td>$600</td>
<td>$750</td>
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<td>$1,750</td>
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<tr>
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<td>$1,000</td>
<td>$1,900</td>
<td>$2,000</td>
<td>$2,200</td>
</tr>
<tr>
<td>IMPLEMENTS / ACCESSORIES***</td>
<td>5%</td>
<td>5%</td>
<td>10%</td>
<td>15%</td>
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</tbody>
</table>

(CUSTOMER DISCOUNT PER UNIT)

* Kubota Fleet Rewards will only be given to for-profit commercial mowing professionals. ** See your participating dealer for qualifying details. *** Only Attachments and Accessories purchased with the wholegoods qualify for these discounts. Kubota Tractor Corporation reserves the right to change the stated terms without notice.

Kubota is Proud to be a Member of NALP and NHLA, which are Committed to the Success of Landscape and Lawn-Care Professionals. All NALP & NHLA members are qualified for STANDARD Fleet status.

The National Association of Landscape Professionals (NALP) is the trade association for the landscape industry, representing the voice of more than 100,000 landscape professionals.

The National Hispanic Landscape Alliance (NHLA) represents the more than 500,000 Hispanic-Americans who work in the landscape industry across the U.S.

“THANK YOU FOR YOUR SERVICE” PROGRAM

Kubota appreciates your service! All Veterans, Current Military, Police Officers, Firefighters and First Responders/EMT qualify for our Starter Fleet discount. You qualify for Starter Fleet Discounts because Kubota appreciates your service.
EVER›GO DEMO LOANER PROGRAM

Kubota understands that when a machine goes down, the work doesn’t stop. That is why our Dealers have demo and loaner units to keep you EVER GOing.

Here’s How it Works:
› Interested in Kubota Commercial Mower? Contact your local dealer and schedule a demo!
› If your Kubota mower ever goes down and is in need of warranty covered repair, your local servicing dealer can provide you with a comparable loaner unit until your mower is ready to go. This ensures that you keep mowing and never miss a beat! Contact your local dealer for more details.
Benefits of the Kubota Leasing Program:*

When it comes to equipment acquisition, many businesses choose to lease. It’s fast, easy and benefits your bottom line.

Here’s How:

1. **You Get Your New Kubota Equipment at the Lowest Monthly Cost**
   Leasing provides use of the equipment at a low monthly cost with flexible structures. So, you pay as you use the equipment, not all at once.

2. **You May Qualify for Additional Tax Benefits**
   You may be able to deduct monthly lease payments on true leases as an operating expense.

3. **Leasing Covers 100% of Your Costs to Acquire**
   Soft costs such as shipping, taxes, Kubota Extended Warranty, and other fees can be included in the leased amount.

4. **Preserves Credit for Other Important Business Needs**
   Leasing doesn’t tie up lines of credit, so you have more available credit when you need it.

5. **Keep Your Fleet Fresh**
   Easily replace equipment every two to three years with no trade in hassles. Stay in the latest Kubota products and take advantage of quickly-advancing features and technology.

**How to Get a Quote:**

› Contact your authorized Kubota Dealer for exact pricing.

*Kubota Tractor Corporation reserves the right to change the stated terms without notice. Financing is available through Kubota Credit Corporation U.S.A., subject to credit approval. Some exceptions apply. Consult your tax specialist for tax benefits.
SEASONAL PAYMENT OPTIONS

Benefits of Kubota Seasonal Payment Options:
Along with 0% promotional financing through Kubota Credit Corporation U.S.A. ("KCC"), now you can get seasonal payment options.
› Structure payments per your business needs.
› You may skip up to 6 payments in a given year to fit your yearly business cycles.
› Available to commercial customers only.

Available to commercial customers only including R&I — Golf Courses, Hotels, Contractors, Industrial, Business Property Management, Custom Operator, Nursery. Residential, Farm, or Governmental agency do not qualify.

EXAMPLE OF KUBOTA SEASONAL PAYMENT OPTIONS

<table>
<thead>
<tr>
<th>SAMPLE PAYMENT OPTIONS</th>
</tr>
</thead>
<tbody>
<tr>
<td>MODEL</td>
</tr>
<tr>
<td>AMOUNT FINANCED</td>
</tr>
<tr>
<td>RATE</td>
</tr>
<tr>
<td>TERM</td>
</tr>
</tbody>
</table>

| NOVEMBER-FEBRUARY | $0 |
| MARCH-OCTOBER | $307 |

* The rate and term are for illustrative purposes only. See your participating dealer for current rates and terms.
Kubota Tractor Corporation reserves the right to change the stated terms without notice. Financing is available through Kubota Credit Corporation U.S.A., subject to credit approval. Some exceptions apply.

Now, when you finance Kubota commercial turf products through KCC, you can include approved accessories from a select list of suppliers to expand your arsenal of professional-grade landscaping equipment.
› Approved 2-cycle branded products, including Echo, Stihl, Red Max, and Husqvarna, can be financed with KCC (standard rate applies).

Example Echo Products:

- String Trimmer
- Chainsaw
- Blower
- Sprayer
ORANGE PROTECTION PROGRAM

The Kubota Orange Mower Protection Program gives you the opportunity to extend your mower coverage, without interruption, by one or two years.

Program Benefits:*

› Official Kubota Program: Administered directly by Kubota
› Financing: Available if purchased in conjunction with an eligible mower and can be financed at 0%*
› Investment Protection: Extends both the Basic and Powertrain coverage (if applicable)
› No Deductible: Helps manage your budget
› Comprehensive Coverage: Same conditions, inclusions and exclusions of the Limited Warranty apply to the Extended Warranty
› Fully Transferable: Coverage stays with the mower for the purchased duration
› Flexibility: Can be purchased any time prior to the expiration of the original Basic warranty

* Kubota Tractor Corporation reserves the right to change the stated terms without notice.
Financing is available through Kubota Credit Corporation U.S.A., subject to credit approval. Some exceptions apply.
Benefits of Insuring your Kubota Fleet with KTAC:

Kubota’s reputation for quality likely made your equipment purchase decision an easy one. Now let us take your confidence in Kubota to the next level with Kubota-Endorsed Property Damage Insurance. After all, who knows the value of your Kubota better than the company that engineered it with the quality you’ve come to trust? Protect your Kubota through Kubota Tractor Acceptance Corporation (KTAC) and ensure your peace of mind.

Since 2007, over 1 million pieces of equipment have been covered through KTAC Insurance Agency.

Our number of loyal customers has increased significantly due to our competitive rates and an understanding of the Kubota line of products. KTAC Insurance Agency provides the same quality, innovation, and value customers expect from Kubota.

Program Highlights:

› Broader protection than most homeowner policies
› Low $250 deductible
› Competitive rates
› Include your premium with retail installment contract or purchase an annual policy.
› Coverage Includes (but is not limited to): Theft, Fire, Glass Breakage, Falling Objects, Collision, Hail, Tornado, Hurricane, Flood, Vandalism, Roll-Over, Infestation, and Water Damage.

Exclusions include (but not limited to): Loss or damage by Fraudulent Activities, Government Action or Seizure by Government Authority, Mechanical Breakdown, Wear and Tear, Nuclear Accidents, War, Terrorism.

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For information regarding Kubota products or services outside these areas, see Kubota Corporation’s global web site. Kubota does not provide parts, warranty or service for any Product which is re-sold or retailed in any country other than the country for which the Product(s) were designed or manufactured.